

**Does your office have rules, policies or restrictions on drug rep visits in the office? If so, what are they?**

1. No rules, policies or restrictions. In fact, it is rare that we do have a rep stop by...wish that would change sometimes.
2. We have a "drug rep" room that the previous group used as a small office for scheduling surgeries. It has one door from the hallway between the lobby and the nurses' station, and one door into the "back office" area. There are a couple of chairs and small tables there. The reps go into the room, wait for us to come in and sign/talk and they leave the samples on the table. They are not in patient care areas or our offices. We can control when we break away to talk to them. It works well for us.
3. No drug reps for breakfast. We do have lunch courtesy reps. We limit the afternoon visits to 4 reps -signatures only.
4. Drug reps make appointments. We allow 3 per morning and 3 per afternoon, none on Mondays. They wait in the kitchen for up to an hour, with no guarantees that any of us will get back to see them. We also have lunch with a max of 2 reps present, Tues-Fri. We try to limit each rep to no more than once a month, which is a lot easier now that so many have been laid off!
5. I keep trying to make a drug roster, so they make the appointment according to which drug they are going to talk about, with each drug only talked about once a month, thinking that would slow down 16 reps all talking about the same medicine, in the same day. Also better now that their ranks have thinned.
6. A couple of our docs really like to see reps, so we also have a few in the waiting room, for signatures only. I hate that.
7. We keep talking about restricting even further, but can't come to agreement on that.
8. Even though we have 6-8 reps a day scheduled, it's WAY BETTER than several years ago when we'd often have 10-12 a morning, plus people wanting to bring in breakfast every day.